

What is J-milk?







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J-milk is a cross-sectorial organization that brings together dairy producers, dairy processors and milk sellers of the milk supply chain in Japan.







J-milk's mission

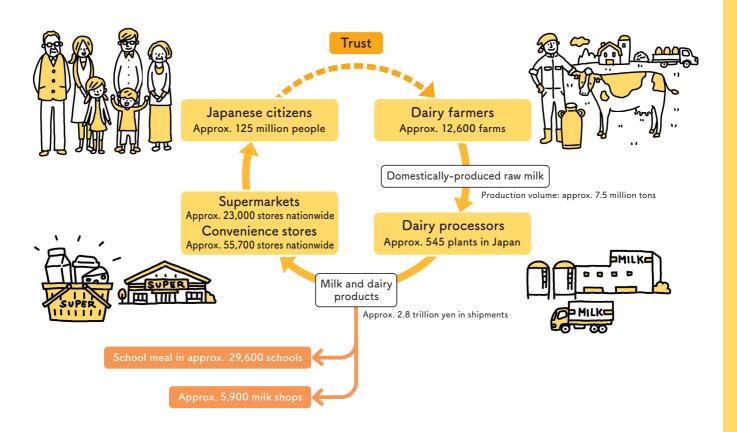
For the purpose of contributing to the health and affluent diet of the Japanese people through a stable supply of domestically-produced milk and dairy products and building a strong relationship of trust with ordinary citizens, it is essential for the actors involved in the milk supply chain in Japan's dairy sector to maintain interdependent and stable relationships. To this end, J-milk provides information to dairy professionals and milk influencers to help solve common issues in the dairy sector and enhance the value of milk and dairy products.

Who are the actors making up J-milk?

Positioning at the milk supply chain

The flow of the material, including raw material, processing, distribution, and retailing of milk and dairy products from dairy farmers to consumers is called "the milk supply chain." Smooth relay of milk from dairy farmers to dining tables of consumers enables a more stable supply.

J-milk is comprised of main actors of the milk supply chain, including dairy farmers, dairy processors, and milk shops.



Who is the target of information from J-milk?

Milk Influencers and Milk Supporters

J-milk calls the actors in the medical, nutritional, and educational fields "Milk Influencers," who can significantly influence the dietary habits of the ordinary citizens and convey the value of milk and dairy products to the public.

We also call to the actors in the dairy sector, professional areas, and government "Milk Supporters," who actively support the activities of J-milk.



To address the common challenge in the dairy sector

With respect to common issues and information related to the stable supply, safety, and security of milk and dairy products, we would like to contribute to solving problems by developing reliable information and sharing it with actors in the dairy sectors and others.

Common challenge

1

Common challenge

2

Stable supply of milk and dairy products

- Advice for stabilizing dairy farming and processing business
- Providing appropriate information on supply and demand
- Coping with the smooth delivery of raw milk and supply of milk and dairy products
- Maintaining and strengthening the dairy production base

Ensure safety and improve quality

- Efforts to improve the quality of domestically-produced milk and dairy products
- Compliance with the national positive list system
- Efforts to prevent residues of pesticides and other chemicals





Information development and collaboration

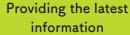
We will prepare a variety of information and collaborate to resolve.



- Examination and implementation of solutions for issues in the dairy sector
- Accurate forecasting and publication of supply and demand of raw milk and dairy products
- Compliance with milk inspections and standards which are related to government regulations
- Efforts to ensure a stable supply of milk for school meal
- Addressing appropriate crisis management strategies against disasters
- Efforts to improve the sustainability of the dairy sector

Providing information and collaboration to ensure trust

Reliable dissemination of information





Actors in the dairy sector

SUPER ...

Market (ordinary citizens)

WEB 7

Media

To enhance the value of milk and dairy products

We collect information related to new evidence (scientific basis) on nutrition and health functions, make the information understandable and communicable in accordance with social needs, and communicate the value of milk and dairy products to ordinary citizens through Milk Influencers.

Elucidating new value Dairy Health Science Council Milk Sociocultural Network Milk Nutrition Education Study Group

The Academic Union of Milk is an organization that conducts studies in collaboration with researchers in diverse fields in Japan that are highly regarded by society. It builds reliable information on the value of milk and dairy products.

Dietary and health issues Survey on dietary trends of milk and dairy products Perceptions and awareness of milk and dairy products Clarifying the essential needs of people living in Japan Verification of effectiveness of information provision Creation of value-enhancing information Communication Moving toward information **Partners** needed by the ordinary citizens Dairy Development of information content farmers Accumulation of knowledge Co-creation with communication partners Dairy Medical Conducted by the processors doctors Development of understandable Academic Union of Milk expressions Research related to value enhancement Development of tools for easier Gathering information on health, nutritional, communication **Nutritionists** Milk fans industrial, cultural, and educational values (e.g., New-Washoku, anti-milk, market trends, etc) Communication activities (website, seminars, provision of tools, etc.) Milk Influencer Actors in the dairy sector Media **Journalists** Medical, nutrition, and education professionals

Ordinary citizens in Japan

Addressing the internationalization of the dairy sector

In 2019, we established a new international affairs business to deepen our collaboration with relevant international organizations and strengthen our efforts to address the globalization of the milk supply chain and the global challenges to achieve the SDGs.

International affairs business

Collabotration with international organizations

Cooperation with international organizations such as the Food and Agriculture Organization of the United Nations (FAO) and gathering information

Provision of international information

Provision of information on the international affairs to relevant actors

Activities of the Japan National Committee of IDF (JIDF)

Participation in activities of the International Dairy Federation (IDF), holding JIDF technical meetings, and gathering information



Progress and significance of J-milk's establishment of new international affairs business

- International exchange at IDF World Dairy Summit (WDS) 2013 in Yokohama triggered increased interest in international activities among actors in domestic dairy sector and the Academic Union of Milk.
- J-milk strengthened its international business by participating in WDS and the International Farm Comparison Network (IFCN) since 2013, as well as hosting the Global Dairy Platform (GDP) Japan Conference in 2015.
- In addition to international standards for milk and dairy products, we aim to raise international responses toward challenges such as dairy policy, animal welfare, dairy sustainability, and environmental issues at a world-class level.
- In April 2019, the international affairs business was newly established and the International Group was created; the JIDF Secretariat was transferred to J-milk to integrate and consolidate international affairs operations.

How is the international information collected and provided?

Obtaining the latest information from international organizations

- Policy information of each country, FAO, World Health Organization (WHO), etc
- •Valuable information from international academic societies, etc.
- International information from IDF, GDP, and IFCN

Digital archiving and collaboration with affiliated organizations

- Digital archiving facilitates the use by interested actors
- Provide information promptly with the cooperation of affiliated organizations

International institutions and organizations with which J-milk promotes collaboration



Food and Agriculture Organization of the United Nations (FAO)

Collaboration in efforts to achieve the SDGs and promotion of World Milk Day



International Dairy Federation (IDF)

Participation in international conferences Collaboration and cooperation with FAO, WHO, ISO, OIE, etc



GLOBAL DAIRY PLATFORM

Global Dairy Platform (GDP)

Gathering information on global marketing activities and antimilk, etc

Coordinated response to common challenges related to the global dairy sector



Dairy Data · Knowledge · Inspiratio

International Farm Comparison Network (IFCN)

International comparative study of dairy farm management with information provided by Japan Future projections and analysis of issues in the global dairy sector

For connecting to the future as a sustainable industry

For the dairy sector to thrive robustly in the future and continue to develop while coexisting with the environment sustainably, we have developed a strategic vision in October 2019 for guiding future efforts with recommendations to all concerned stakeholders.

Purpose and positioning of the recommendations

This strategic vision outlines the ideal industry profile for the Japanese dairy sector, strategic perspectives that should be addressed through collaboration, and the direction of actions and policy support required to ensure the future success of the dairy industry as a sustainable sector.

It is vital for all stakeholders in the milk value chain in our country to share these strategic perspectives and, with the help of policy support, to consciously promote initiatives and jointly verify the results and challenges. 提言 か歌く成長し信頼される 持続可能な施業を目指して たから場所をあるよれに対する場合とよるような

Brochure of recommendations

Three strategic perspectives for sustainable development

Growth potential

Continue to increase the value of milk and maintain and expand the size of the industry

Resilience

Resiliently deal with a variety of inexperienced changes

Sociality

Responding to the demands of society and earning the trust and empathy of consumers

Three behavioral characteristics that support the realization of the strategic perspectives

Future-oriented understanding

Explore the future of the industry and do not postpone the risk to future generations

Diversity

Recognize diverse senses of values and styles to ensure that they can coexist

Autonomy

Control own behavior and cooperate with others to contribute to overall optimization

Enhancing the value of the dairy sector through SDG initiatives

In order to enhance the social value of the dairy sector and strengthen its sustainability over the medium to long term, J-milk supports the domestic dairy sector's efforts to contribute to the United Nations Sustainable Development Goals (SDGs).

SUSTAINABLE G ALS DEVELOPMENT G ALS 世界を変えるための17の目標



History of J-milk

1980 Establishment of the "National Dairy Promotion and Research Association" 1981 Establishment of the "National Council of School Milk Supply" 2001 Establishment of the "National Dairy Intelligence Center Japan" 2004 Establishment of the incorporated association "Japan Dairy Association" through the merger of three above organizations

2013 The "Japan Dairy Association" became the General Incorporated Association "J-Milk" following the reform of the public-interest corporations system

Regular Members (23 members)

Nationwide associations of dairy producers, dairy processors, and milk sellers (7 members) Regional block milk producers' associations and dairy processors' associations (16 members)

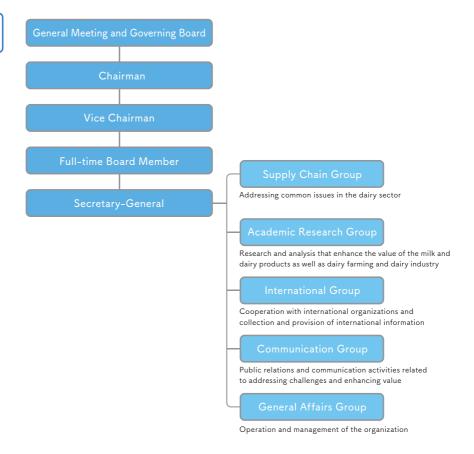
Supporting Members (40 members)

Prefectural organizations implementing milk promotion business and others (40 members)

Specific Supporting Members (55 members)

Companies, organizations, and individuals (55 members) who support international affairs business

Business Structure





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